Vicerrectorado de Estudios Apoyo a la docencia y gestión del grado

COURSE: ENTREPRENEURSHIP

MASTER: MASTER IN MANAGEMENT

YEAR: 2019-20

TERM: 2

| WEEKLY PLANNING | | | | | | | | |
|-----------------|---------|--|----------------------|----------|---|--------------------------------------|-------------|--|
| | SESSION | DESCRIPTION | TEACHING (mark X) | | SPECIAL | WEEKLY PROGRAMMING FOR STUDENT | | |
| WEEK | | | LECTURES | SEMINARS | ROOM FOR SESION (computer classroom, audio-visual classroom) | DESCRIPTION | CLASS HOURS | HOMEWORK HOURS (Max. 7h week) |
| 1 | 1 | Introduction to Entrepreneurship | х | | | Read the chapter | 1,5 | 3 |
| 1 | 2 | Practice chapter 1 | | х | | Discuss the cases in class | 1,5 | 3 |
| 2 | 3 | Business Model. Opportunities and Creative Ideas | х | | | Read the chapter | 1,5 | 3 |
| 2 | 4 | Practice chapter 2 | | х | | Discuss the cases in class | 1,5 | 3 |
| 3 | 5 | The Business Plan. The Strategic Plan | x | | | Read the chapter | 1,5 | 3 |
| 3 | 6 | Practice chapter 3. Business ideas | | х | | Preparation for presentations (Idea) | 1,5 | 5 |

| 4 | 7 | The Business Plan. The Marketing Plan | x | | Read the chapter | 1,5 | 2 | |
|---|----|---|---|---|--|-----|---|--|
| 4 | 8 | Practice chapter 4 | | х | Discuss the cases in class | 1,5 | 5 | |
| 5 | 9 | Other Major Sections of the Business Plan. An Introduction | х | | Read the chapter | 1,5 | 2 | |
| 5 | 10 | Practice chapter 5 | | x | Discuss the cases in class | 1,5 | 3 | |
| 6 | 11 | Entrepreneurship and Cooperation | х | | Read the chapter | 1,5 | 2 | |
| 6 | 12 | Practice chapter 6 | | х | Discuss the cases in class | 1,5 | 3 | |
| 7 | 13 | Business Plan for New Ventures | х | | Read the chapter | 1,5 | | |
| 7 | 14 | Final project | | x | Preparation for oral presentations (Business plan) | 1,5 | 3 | |
| | | Subtotal 1 | | | | | | |
| | | Total 1 (Hours of class plus student homework hours between weeks 1-7) | | | | | 2 | |

| 8 | | Tutorials, handing in, etc | | | | | |
|------------|--|----------------------------|---|--|--|---|---|
| 9 | | | | | | | |
| 10 | | Assessment | | | | | 3 |
| 11 | | | | | | | |
| Subtotal 2 | | | | | | 3 | |
| | | | 3 | | | | |

| TOTAL (Total 1 + Total 2. <u>Maximun 75 hour</u> s) | 45 |
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