

Academic Year: (2024 / 2025)

Review date: 25-04-2024

Department assigned to the subject: Business Administration Department

Coordinating teacher: STIRPE , LUIGI

Type: Electives ECTS Credits : 6.0

Year : 4 Semester :

REQUIREMENTS (SUBJECTS THAT ARE ASSUMED TO BE KNOWN)

Human resource management

OBJECTIVES

- Know the basic elements and stages of interpersonal communication.
- identify the factors that may hamper interpersonal communication process and know the resources that can be used to attenuate them.
- Know the importance formal communication plans have in the company and identify how they influence employee motivation.
- Know different oral communication techniques to improve employee relations.
- Know and differentiate leadership styles.
- Identify the necessary conditions for teams to work effectively.

DESCRIPTION OF CONTENTS: PROGRAMME

Subject 1: Information and communication in the company.

Subject 2: The leadership.

Subject 3: Teamwork.

Subject 4: Groups dynamics.

Subject 5: Conflict management.

Subject 6: Negotiation strategies.

LEARNING ACTIVITIES AND METHODOLOGY

The teaching methodology will be based on the following practical activities:

- Role Playing.
- Group dynamics.
- Presentations.

In this course, students should not use artificial intelligence tools to carry out the work or exercises proposed by the faculty. In the event that the use of AI by the student gives rise to academic fraud by falsifying the results of an exam or work required to accredit academic performance, the Regulation of the University Carlos III of Madrid of partial development of the Law 3/2022, of February 24th, of University Coexistence, will be applied.

ASSESSMENT SYSTEM

% end-of-term-examination:	50
% of continuous assessment (assignments, laboratory, practicals...):	50

Students will be evaluated as follows:

- Final exam (50%)

Continuous evaluation:

- Team assignments (25%)
- Individual assignments and class participation (25%)

Class attendance is mandatory. The continuous evaluation mark will be taken into account only if students will pass final exam.

BASIC BIBLIOGRAPHY

- Phil Hunsaker, Tony Alexandra El nuevo arte de gestionar equipos, Editorial: DEUSTO, 2010
- Robbins Stephen Comportamiento Organizacional, Prentice Hall, 2010