# uc3m Universidad Carlos III de Madrid

## **Commercial Contracts**

Academic Year: (2023 / 2024) Review date: 07-04-2022

Department assigned to the subject: Private Law Department Coordinating teacher: ARROYO VENDRELL, TATIANA

Type: Electives ECTS Credits: 3.0

Year: 2 Semester: 1

## REQUIREMENTS (SUBJECTS THAT ARE ASSUMED TO BE KNOWN)

Bachelor's Degree Studies.

#### **OBJECTIVES**

Basic skills:

Possess and understand knowledge that provides a base or opportunity to be in the development and / or application of ideas, often in a context of investigation (CB6).

That students know how to apply the acquired knowledge and their ability to problem solving in new or unfamiliar environments within contexts wider (or multidisciplinary) related to their area of ¿¿study (CB7) That students are able to integrate knowledge and face the complexity of making judgments based on information that, being incomplete or

limited, include reflections on the social and ethical responsibilities linked to the application of their knowledge and judgments (CB8)

That the students know how to communicate their conclusions and the knowledge and last reasons that sustain them to specialized and non-specialized publics of a clear and unambiguous way (CB9)

That students possess the learning skills that allow them to continue studying in a way that will be largely self-directed or autonomous (CB 10)

## **General Competences**

The student will be able to:

CG1 Recognize the growing importance of teamwork and demonstrate ability of adaptation and integration in different work groups, maintaining relationships and fluid communications, respecting ideas and solutions provided by others with attitude of cooperation and tolerance, sharing responsibilities and giving and receiving instructions.

CG2 Accept the need for constant self-learning and continuous training as instruments that facilitate adaptation to legal innovations, technological and organizational

CG5 Valuing rigorous and well-done work, when planning, organizing and developing own activities, demonstrating initiative, creativity and sense of responsibility, maintaining interest throughout the process, and feeling personal satisfaction for the results achieved.

CG7 Evaluate the development of personal and collective action, identifying successes and mistakes and arguing and proposing alternative solutions to improve processes and results.

CG8 Express a high sense of personal responsibility and behavior correct deontological when intervening in the processes related to the exercise professional, recognizing the effects of inadequate management of personal conflicts

CG9 Apply the knowledge acquired and acquire the ability to solve problems.

CG10 Integrate knowledge, make judgments and communicate its conclusions, and knowledge and ultimate reasons that sustain them, to specialized audiences and not specialized in a clear and unambiguous way.

## Specific competences

CE1 Possess, understand and develop skills that make it possible to apply the

specialized academic knowledge acquired in the degree to reality

change that lawyers face to avoid situations of injury, risk

or conflict in relation to the interests entrusted or their professional practice before courts or public authorities and in advisory functions.

CE2 Know the techniques directed to the investigation and establishment of the facts in the different types of procedure, especially the production of documents. Interrogations and expert evidence.

CE3 Know and be able to integrate the defense of the rights of clients in the framework of national and international jurisdictional protection systems.

CE4 Know the different interest composition techniques and know how to find solutions to problems through alternative methods to the jurisdictional path.

CE10 Develop skills and abilities to choose the right strategy

for the defense of the rights of customers taking into account the requirements of the different areas of professional practice.

CE13 Know how to present oral and written facts.

## **DESCRIPTION OF CONTENTS: PROGRAMME**

1. Introduction. 2) Contract of sale, transportation and insurance; 3) contracting by electronic means and employment of general contracting conditions. 4) Non-compliance with the commercial contract: late payment in commercial contracts; 5) business lease agreements, local agreements, management contracts; 6) financing contracts; 7) Other commercial contracts: joint venture, advertising

## LEARNING ACTIVITIES AND METHODOLOGY

Training activities of the subject indicating its content in ECTS-hours credits and% of presence (limit the number of training activities to a maximum of 15)

Taking into account that students in their undergraduate training as well as in the common module of the curriculum have acquired a solid theoretical background, in the credits of specialization may to dispense to a greater extent from the traditional master class by articulating the teaching in each subject based on practical cases. for whose resolution will be provided in advance specific materials. This will allow students to face real practical problems, in the different areas of specialization, since it will be necessary to return to the contents Theoretically, the cases raised should be complemented with a thorough study of each particular discipline on the part of the students so that they can overcome the various subjects of according to the evaluation criteria that will be described below.

For each one of the optional subjects of 3 ECTS, until integrating 15 ECTS, the workload is

The next:

Theory hours: 20 h. Practical hours: 10 h.

Hours student work and other activities: 45 h

Teaching methodology (limit the number of training teaching methodologies to a maximum of 15)

For each subject, a compendium of practical cases will be provided to the students. start of the course that should be resolved according to a detailed schedule. Each lesson It will be accompanied by specific readings (doctrinal documents, jurisprudence or resolutions administrative); all this will be without prejudice to the teacher making a short introduction theory at the beginning of each session to locate the fundamental problems and place them within the unit of content in each case.

### ASSESSMENT SYSTEM

According to eminently practical nature of the learning activities and methodology a special weight will be given to the ongoing assessment.

- 1) Ongoing assessment (60%):
- Solving of cases in writing, participation in class and role plays.
- 2) Final exam (40%).

If the continuous assessment system is not followed, which requires attendance at 90% of the sessions, the final mark in both ordinary and extraordinary sessions will be obtained on 60% of the final exam.

% end-of-term-examination:	40
6 of continuous assessment (assigments, laboratory, practicals):	60