

Academic Year: ( 2023 / 2024 )

Review date: 23-01-2024

Department assigned to the subject: Business Administration Department

Coordinating teacher: MARTINEZ ROS, ESTER

Type: Compulsory ECTS Credits : 6.0

Year : 2 Semester : 2

**REQUIREMENTS (SUBJECTS THAT ARE ASSUMED TO BE KNOWN)**

Introduction to Business Administration

**OBJECTIVES**

The competencies that students should gain from this subject focus on developing the knowledge and skills to understand the diversity and complexity of the behaviors of the people who make up an organization.

Knowledge:

Understand the behavior of people in organizations at the individual, group, and organizational levels.

1) At the individual level:

- a. Know about perception and describe the major elements in the perception process.
- b. Know how to analyze the results of different decision-making models in terms of economic variables such as productivity, absenteeism, and turnover.
- c. Know the concept of motivation and describe the process of motivation in real situations.

2) At the group level:

- a. Identify the key factors that explain group behavior.
- b. Summarize the findings of the major theories of leadership.
- c. Know the communication process and its components in order to analyze its various effects in the workplace.

3) At the organizational level:

- a. Analyze the process of conflict and evaluate why it exists in organizations.
- b. Analyze the elements of organizational culture and its influence on business ethics.

Skills:

- The ability to work independently under pressure in resolving current cases will be developed.
- In addition, the ability to relate and work in groups to make decisions will be developed.
- Ability to manage and motivate others.
- Ability to think of novel solutions through the application of research methods.

Attitudes:

- Possess a critical attitude based on evidence and research methodologies that allow understanding of aspects related to organizational behavior.
- Demonstrate ethical and justice behavior in decision making and conflict resolution in organizations.
- Promote the level of commitment to organizations in terms of sustainability and values.
- Develop an entrepreneurial attitude toward organizational change.

**DESCRIPTION OF CONTENTS: PROGRAMME**

1. Diversity in Organizations
2. Attitudes and Job Satisfaction
3. Emotions and Moods at Work.
4. Personality and Values.
5. Perception and Decision Making
6. Motivation in organizations

7. Groups and work teams.
8. Communication.
9. Leadership and Power
10. Conflict and Negotiation.
11. Organizational Culture.
12. Change Management and Stress Management.

## LEARNING ACTIVITIES AND METHODOLOGY

The course combines digital content (on the SPOC e-learning platform) and classroom content. It includes two types of classes: lectures and practical classes in small groups. In the master classes, the students have to visualize the instructional videos on the SPOC e-learning platform and solve the suggested exercises or self-assessment tests. During the master classes, the students' doubts and questions about the content studied in the SPOC are resolved, the level of knowledge acquired is evaluated, and questions are asked to reinforce the concepts. In the practical classes, the exercises and cases proposed in the SPOC platform will be corrected, as well as new group cases proposed by the professor. Finally, students will participate in research activities related to the content of the subject, from which they will receive feedback from teachers on the objectives and research methodologies applied to the problems of the subject. Students may choose to participate in research studies or to carry out various research tasks (reviews, data coding, preparation of materials for research) on issues related to the subject.

Individual tutorials will be held at the request of the students within the timetable set by the teachers. There will also be group tutorials in the practical classes to supervise the development of the final work

## ASSESSMENT SYSTEM

The evaluation of the course consists of:

- Final Exam (50% of final grade). Minimum score of 5 points.
- Company assessment and development plan (30% of final grade): to be completed in teams and presented in class.
- Individual work (10% of final grade): Completion of assignments, tests, and individual class participation: includes online summative tests, individual exercises (5%), and relevant class participation (5%).
- Teamwork (10% of final grade): Group presentations, group solutions to weekly case studies.

EXTRA CREDIT: Active research experience (10% extra when student pass the final exam): Participation in research studies or other research activities related to the topic. The active research experience will be accompanied by feedback on research methodology related to the studies and activities in which the student has participated.

This evaluation aims to verify the degree to which the student has acquired the skills of knowledge and adaptation to new situations. In addition to working on the enthusiastic attitude to achieve the objectives.

The skills of analysis and ethical behavior are closely related in this subject with values and sustainability and will be assessed through all the evaluation methods mentioned above. Finally, the ability to work autonomously is fundamental, but teamwork and development will also be valued. Attendance to the practical classes is mandatory, given the percentage of the course that is evaluated in them (final work 30%, team work 10%). Failure to attend a practical session means losing the part corresponding to its evaluation in the discussion of cases and the accumulation of more than 4 absences (with or without justification and without counting the final work exhibition) prevents the continuous evaluation of practices. In this case, the evaluation of the ordinary call would be reduced to 60% of the total (50% final exam, 10% individual work). Alternatively, the Extraordinary Examination Call evaluates the knowledge of the subject through an exam worth 100% of the final grade.

Note: Students following the course through the EVE project will have a grading system according to the online modality.

<b>% end-of-term-examination:</b>	50
<b>% of continuous assessment (assignments, laboratory, practicals...):</b>	50

## BASIC BIBLIOGRAPHY

- ROBBINS, S. P. Organizational Behavior, Prentice Hall 17ª Edition, 2017

## ADDITIONAL BIBLIOGRAPHY

- Antino, M., Rico, R., & Thatcher, S. M Structuring reality through the faultlines lens: The effects of structure, fairness, and status conflict on the activated faultlines performance relationship., *Academy of Management Journal*, 62, 1444-1470., 2019
- Ashkanasy, N. M., & Dorris, A. D. Emotions in the workplace, *Annual Review of Organizational Psychology and Organizational Behavior*, 4, 67-90., 2017
- Bryman, A. Research methods and organization studies (Vol. 20). , Routledge, 2003
- DeRue, D. S. Adaptive leadership theory: Leading and following as a complex adaptive process., *Research in organizational behavior*, 31, 125-150., 2011
- Denison, D., Nieminen, L., & Kotrba, L. Diagnosing organizational cultures: A conceptual and empirical review of culture effectiveness surveys., *European Journal of Work and Organizational Psychology*, 23, 145-161., 2014
- Gigerenzer, G., & Gaissmaier, W. Heuristic decision making, *Annual Review of Psychology*, 62, 451-482., 2011
- Hough, L. M., Oswald, F. L., & Ock, J. Beyond the Big Five: New directions for personality research and practice in organizations. , *Annu. Rev. Organ. Psychol. Organ. Behav.*, 2, 183-209., 2015
- Ivancevich, J. M., & Matteson, M. T Organizational level stress management interventions: A review and recommendations, *Job stress: From theory to suggestion*. Routledge. (pp. 229-248., 2014
- Judge, T. A., Zhang, S. C., & Glerum, D. R. Job satisfaction. , *Essentials of job attitudes and other workplace psychological constructs*, 207-241., 2020
- Kanfer, R., Frese, M., & Johnson, R. E Motivation related to work: A century of progress. , *Journal of Applied Psychology*, 102, 338-355., 2017
- Keyton, J Communication in organizations, *Annual Review of Organizational Psychology and Organizational Behavior*, 4, 501-526., 2017
- Mathieu, J. E., Gallagher, P. T., Domingo, M. A., & Klock, E. A. Embracing complexity: Reviewing the past decade of team effectiveness research, *Annual Review of Organizational Psychology and Organizational Behavior*, 6, 17-46., 2019
- Porter, L. W., & Schneider, B What was, what is, and what may be in OP/OB, *Annual Review of Organizational Psychology and Organizational Behavior*, 1, 1-21., 2014
- Tjosvold, D., Wong, A. S., & Feng Chen, N. Y. Constructively managing conflicts in organizations, *Annual Review of Organizational Psychology and Organizational Behavior*, 1, 545-568., 2014