# uc3m Universidad Carlos III de Madrid

## Design of tourist services for Asian cultures

Academic Year: (2023 / 2024) Review date: 18-04-2023

Department assigned to the subject: Mechanical Engineering Department

Coordinating teacher: NIETO SANCHEZ, MARIA JESUS

Type: Electives ECTS Credits: 3.0

Year: Semester:

#### **DESCRIPTION OF CONTENTS: PROGRAMME**

Introduction to Asian economies in the world of tourism. Special relevance of China, Japan and India.

Asian tourism in Spain: current situation and trends

Motivations and cultural behavior of Asian tourists: comparative analysis

Profile of the Japanese tourist: decision factors, characteristics of their trip and expenditure structure

Chinese tourist profile: decision factors, characteristics of your trip and structure of expenditure

Hindu tourist profile: decision factors, characteristics of your trip and structure of expenditure

Main products and tourist resources for the Asian tourist: cultural, gastronomic, sports tourism, leisure / gaming and shopping tourism.

Communication and promotional actions in countries of origin

Communication and promotional actions in Spain. Adaptation of the offer

Preparation and presentation of group project of a tourist marketing plan in an Asian country.

#### LEARNING ACTIVITIES AND METHODOLOGY

Lectures, practical sessions, discussion of case studies, team projects

### ASSESSMENT SYSTEM

Final exam: 50% of the final grade (a minimum grade of 4 in the exam is required in order to pass the course). Continuous evaluation: final project development and resolution and discussion of case studies

% end-of-term-examination: 50

% of continuous assessment (assignments, laboratory, practicals...): 50

## BASIC BIBLIOGRAPHY

- George Arlt, W. Welcoming the New Chinese Outbound Tourists Guest relationships with Chinese visitors in the 2020s., COTRI, 2020
- Grötsh, K. Monasterio, M., Vera, C. (eds) Libro blanco del turismo chino en España, Chinese Friedly International, 2014
- Khoo-Lattimore, C., Mura, P. Perspectives on Asian Tourism, Springer, 2018

#### ADDITIONAL BIBLIOGRAPHY

- Galina Dudarenok, A. How To Win With Chinese Tourists: An Essential Guide For 2020, Digital China, 2020
- George Arlt, W. Chinese Outbound Tourism 2017-2019 Week by Week , COTRI WEEKLY-COTRI, 2020