# uc3m Universidad Carlos III de Madrid

## International Management

Academic Year: ( 2021 / 2022 ) Review date: 02-07-2021

Department assigned to the subject: Business Administration Department

Coordinating teacher: DIAS DOS REIS, SAMIRA

Type: Electives ECTS Credits: 2.0

Year: 1 Semester: 2

#### REQUIREMENTS (SUBJECTS THAT ARE ASSUMED TO BE KNOWN)

Strategy

#### **OBJECTIVES**

- 1 Increase your understanding on when and how venturing overseas may be a wise strategy.
- 2 Understand the strategic, organizational and sustainability challenges faced by global managers
- 3 Enhance your ability to apply the concepts to real word situations and present it

#### **DESCRIPTION OF CONTENTS: PROGRAMME**

This course addresses key issues in developing global strategies and managing in the global environment. The course draws on frameworks and findings from diverse disciplines to addresses key issues in managing in the international environment. Through a combination of case discussion, presentations, readings and lectures, the course is designed to develop your ability to formulate and implement global strategies as well as immerse you in the challenges faced by managers expanding into overseas markets in response to (or in anticipation of) increased global competition.

- Class 1: International Expansion Strategies
- Class 2: Timing & Entry Mode. Emerging Markets
- Class 3: Global Corporate Social Responsibility & Sustainability
- Class 4: Exit & Re-entering Strategies
- Class 5: International Management in the long run

## LEARNING ACTIVITIES AND METHODOLOGY

ACTIVITIES Lecture practical classes tutoring teamworks

Individual student work

## **TEACHING METHODS**

Lessons will be taught with support of computer and audiovisual media

The main materials to be discussed in class are:

Newspaper articles, reports, manuals and academic papers. There are also case study discussions, and extra exercises to be discussed individually or in group

#### ASSESSMENT SYSTEM

60 % Final Exam 30 % Assignments 10% Participation

% end-of-term-examination: 60

% of continuous assessment (assigments, laboratory, practicals...): 40

## **BASIC BIBLIOGRAPHY**

- Ghemawat, Pankaj. Redefining Global Strategy: Crossing Borders in a World Where Differences Still Matter, Boston, MA: Harvard Business School Press, 2007
- Helen Deresky International Management Managing Across Borders and Cultures, Prentice Hall, 2013

## ADDITIONAL BIBLIOGRAPHY

- Pankaj Ghemawat World 3.0: Global Prosperity and How to Achieve It, Harvard Business Review Press, 2011