uc3m Universidad Carlos III de Madrid

Creation of technology-based companies in the financial sector

Academic Year: (2021 / 2022) Review date: 09-06-2021

Department assigned to the subject: Mechanical Engineering Department

Coordinating teacher: NIETO SANCHEZ, MARIA JESUS

Type: Electives ECTS Credits: 3.0

Year: 1 Semester: 2

REQUIREMENTS (SUBJECTS THAT ARE ASSUMED TO BE KNOWN)

No requirements

OBJECTIVES

COMPETENCES:

- Know the main theoretical and empirical tools to create, develop and implement a business project.
- Ability to identify business opportunities
- Ability to manage with ease various information sources.
- Ability to develop management skills, negotiation skills and leadership spirit.

LEARNING RESULTS

- 1. Understand the key factors of innovative companies.
- 3. Have criteria to address the risk of being an entrepreneur in the financial industry.
- 4. Develop and present business ideas

DESCRIPTION OF CONTENTS: PROGRAMME

- 1. Business venturing: Firm and entrepreneur.
- 2. Identifying and evaluating business opportunities in financial sectors
- 3. Business idea: creativity, innovation and value propositions
- 4. Best practices and innovation in financial business models
- 5. Methodologies for generating new business models
- 6. Initial viability analysis: product, market, organization, legal-fiscal and economic-financial
- 7. Business plan: design, structure and purpose

ASSESSMENT SYSTEM

Final exam: 60%

Continuous evaluation: 40%: includes the individual and team work and class participation

% end-of-term-examination: 60

% of continuous assessment (assigments, laboratory, practicals...):

BASIC BIBLIOGRAPHY

- Chishti, S., & Barberis, J. The Fintech book: The financial technology handbook for investors, entrepreneurs and visionaries. , John Wiley & Sons., 2016
- Rodríguez Márquez, A., Nieto, M.J, Fernández, Z., Revilla, A. Manual de creación de empresas. De la oportunidad a la puesta en marcha, Civitas, 2014

ADDITIONAL BIBLIOGRAPHY

- Chaston, I. Technological Entrepreneurship: Technology-Driven vs Market-Driven Innovation, Palgrave Macmillan,, 2017