uc3m Universidad Carlos III de Madrid

E-Commerce

Academic Year: (2018/2019) Review date: 12-04-2018

Department assigned to the subject: Business Administration Department

Coordinating teacher:

Type: Electives ECTS Credits: 6.0

Year : Semester :

DESCRIPTION OF CONTENTS: PROGRAMME

- 2. Communication and Perception
- 3. Motivation & The Self
- 4. Learning & Attitude formation
- 5. Influence
- 6. Culture and cross-cultural aspects of the digital world
- 7. Decision making process
- 8. Consumer in Social Media Marketing
- 9. Platforms and Content in Social Media Marketing, electronic Word of Mouth
- 10. (eWOM)
- 11. Consumer Behavior research in Digital era

% end-of-term-examination:		60
% of continuous assessment (assignments, laboratory, prac-	ticals)·	40