International Management

Academic Year: (2018 / 2019)  
Review date: 01-06-2018

Department assigned to the subject: Department of Business Administration  
Coordinating teacher: MUÑOZ BULLON, FERNANDO  
Type: Compulsory  
ECTS Credits: 3.0  
Year: 1  
Semester: 1

STUDENTS ARE EXPECTED TO HAVE COMPLETED
Strategic management

COMPETENCES AND SKILLS THAT WILL BE ACQUIRED AND LEARNING RESULTS.
- Understand how successful multinational managers view the world as an integrated market
- Know what factors should managers take into account in choosing locations for FDI projects
- Know how should firms select appropriate partners in another country
- Understand how does the multinational enterprise organize and coordinate global operations.

DESCRIPTION OF CONTENTS: PROGRAMME
1. International management in a changing world  
2. Entry-mode strategies  
3. Organizational design for multinational companies  
4. Strategic management in the multinational company  
5. Multinational strategies  
6. International strategic alliances: design and management

LEARNING ACTIVITIES AND METHODOLOGY
Classes may involve lectures, small group exercises, case analyses and discussions. The lectures will serve to establish the conceptual foundations. Practical classes are designed so that students can develop skills and abilities required properly established.

Student contributions are an important part of the course. Students are expected to read assigned materials for each class; attend class, participate and contribute to discussions.

ASSESSMENT SYSTEM
Students will be evaluated based on the following criteria:

ORDINARY CALL:
- Class participation and homework: 20%  
- End-of-theme multiple choice questions: 15%  
- Final Exam: 65%

EXTRAORDINARY CALL:
Alternative 1:
- Class participation and homework: 20%  
- End-of-theme multiple choice questions: 15%  
- Final Exam: 65%

Alternative 2:
- Final exam (100%).

Students can choose the alternative that benefits them the most.

% end-of-term-examination: 65
% of continuous assessment (assignments, laboratory, practicals...): 35

BASIC BIBLIOGRAPHY

Página 1 de 2

ADDITIONAL BIBLIOGRAPHY