

## Corporate Strategy

Academic Year: ( 2017 / 2018 )

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Department assigned to the subject: Mechanical Engineering Department

Coordinating teacher: MUÑOZ BULLON, FERNANDO

Type: Electives ECTS Credits : 3.0

Year : 1 Semester : 2

## REQUIREMENTS (SUBJECTS THAT ARE ASSUMED TO BE KNOWN)

Not required.

## OBJECTIVES

Skills to be acquired

General skills

\*CG12: Ability to manage and leadership.

\*CG14: Ethical commitment.

\*CG15: Ability to get adapted to new situations.

Specific skills:

\*CE1: To understand the fundamental concepts of microeconomics and business economics, as well as the application of these instruments to understand the environment in which an economic-business organization operates.

Learning objectives:

¿ Understand the existing branding practices of firms and appreciate their limitations.

¿ Develop an understanding of profitable product and brand management

## DESCRIPTION OF CONTENTS: PROGRAMME

- Introduction to corporate strategy
- Vertical integration
- The diversified company
- Growth methods. Mergers and acquisitions.
- Strategic alliances

## LEARNING ACTIVITIES AND METHODOLOGY

Classes may involve lectures, small group exercises, case analyses and discussions. The lectures will serve to establish the conceptual foundations. Practical classes are designed so that students can develop skills and abilities required properly established.

Student contributions are an important part of the course. Students are expected to read assigned materials for each class; attend class, participate and contribute to discussions.

## ASSESSMENT SYSTEM

<b>% end-of-term-examination/test:</b>	40
<b>% of continuous assessment (assignments, laboratory, practicals...):</b>	60

Your final grade will be assigned based on:

Participation in-class discussion, quizzes and cases studies: 60%

Final exam: 40%

**% end-of-term-examination/test:** 40

**% of continuous assessment (assignments, laboratory, practicals...):** 60

In order to pass the subject, students need to meet the minimum passing score of 4 points (out of a possible 10) in the final exam. Students that do not meet the minimum passing grade should retake the subject. If the resit is taken, the above grade criteria also apply.

#### BASIC BIBLIOGRAPHY

- GRANT, R.M. Contemporary strategy analysis , Blackwell, 2013